Introduction to Bruce Shaw
What we do…

- Project Management
- Contract Management
- Project Controls
- Schedule Management
- Change Management
- Procurement
- Project Audits
- Benchmarking – “Real World Pricing” - Other Industries
Who we are

Bruce Shaw is an internationally-acclaimed group of 440+ construction professionals.

We provide the highest standards of Project & Cost Management together with other general consultancy to the global construction industry.

We currently work for Clients in 150 cities in over 40 countries.

Major Offices in Ireland, UK, Europe, Middle East, Asia, Australia & USA

Global Expertise, Local Knowledge
Global Construction Consultants

- **Office Locations**
  22 Global Offices throughout Ireland, UK, Europe, the GCC, Europe, USA & Asia Pacific

- **Project Locations**
  150 cities in over 40 countries
Organisation ....

440# professionals at March 15
1050# available with JV’s [India & China]
Key Clients

- Citigroup
- Xerox
- Abbvie
- Apple
- Amgen
- Marriott
- O₂
- Johnson & Johnson
- HP
- Hilton
- AstraZeneca
- Microsoft
- Genzyme
- Diageo
- IBM
- Four Seasons Hotels and Resorts
- Global Switch
- The Ritz-Carlton
### Across the Sectors

<table>
<thead>
<tr>
<th>Sector</th>
<th>Examples</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hospitality</td>
<td>Hilton Barbados 550 Beds, Penneys/Primark Throughout Europe, U2's Clarence 300 Beds, Park Hotel - Singapore 330 Beds</td>
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<tr>
<td>Retail</td>
<td>Park Lake Plaza Bucharest, Romania, Capital One Throughout USA</td>
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<tr>
<td>Commercial</td>
<td>Mobily HQ GCC, JP Morgan UK, Digicel HQ, Jamaica</td>
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<td>Healthcare</td>
<td>Mater &amp; Children's Hospital, SFMC GCC</td>
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<td>Data Centers</td>
<td>Microsoft USA/EMEA/APAC, Digital Realty APAC/EMEA/USA</td>
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<tr>
<td>Education</td>
<td>CIT Tourism &amp; Catering, UCD Science Facilities</td>
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<tr>
<td>Life Sciences</td>
<td>Amgen EMEA, AstraZeneca APAC</td>
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<tr>
<td>Accounting</td>
<td>AstraZeneca APAC</td>
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<tr>
<td>Manufacturing &amp; Support</td>
<td>Amgen EMEA</td>
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Trends in the DC Market

Detailed Benchmarking per trade

GEO Sector Benchmark Comparisons

Site Selection

Value Plus throughout a program

Market Intelligence

Audit Compliance